



The birth  
of one of  
the **largest**  
independent  
law firms in  
Quebec



LAPOINTE ROSENSTEIN  
MARCHAND MELANÇON

## Lapointe Rosenstein Marchand Melançon is recruiting Articling Students

Lapointe Rosenstein Marchand Melançon is the dynamic product of an exciting merger between the firms of Lapointe Rosenstein, L.L.P. and Marchand Melançon Forget, L.L.P. that came into effect on January 1<sup>st</sup>, 2010.

The resulting firm is comprised of almost 90 lawyers, making us one of the largest independent law firms in Quebec, specializing primarily in business law and litigation.

As a law student you will face a very important decision: choosing the law firm with which you will articulate. Equally important is our decision in selecting our articling students. We are well aware that the ability to regularly recruit candidates of choice is key to maintaining our competitive edge. Most of our articling students are recruited in their second year of law school. Those who wish to do so are encouraged to work with us as students, beginning the summer after they are hired and even part time throughout the university year. We believe that this helps strengthen our relationships with our articling students and allows them to easily become familiar with our culture, clients and services. Articling students are then able to make an enlightened choice when it is time to decide at which firm to pursue their careers.

We are a multicultural law firm by design. While French is the primary language for administrative purposes and internal communications, each lawyer has a good working knowledge of both French and English. We reflect the multiculturalism of Montreal with our lawyers bringing varied backgrounds and experiences to the firm. We are able to conduct business in 12 languages (English, French, Arabic, Armenian, German, Spanish, Hebrew, Italian, Polish, Portuguese, Romanian, and Yiddish) and we value open mindedness and a commitment to excellence.

The excellent reputation combined with the quality and the diversity of the services offered by Lapointe Rosenstein Marchand Melançon makes us one of the most active and dynamic law firms in Quebec.

We pride ourselves on our reputation as a firm that produces results and that is able to handle the most complex of mandates. Furthermore, we have actively sought out and developed an international practice and we regularly counsel clients whose business interests and needs range from local to international. We play an active and integral role in the development and implementation of our clients' business goals around the world.

## A dynamic and stimulating environment

We consider our law students and articling students important members of our team and work closely with them. We are looking for motivated, independent and bold-thinking individuals.

Our law students and articling students are quickly immersed in action.

At the onset, research constitutes one of the primary tasks of our law students. However, the degree of complexity assigned to them progressively increases, such that our articling students frequently meet with clients, participate in court proceedings and closings of commercial transactions. Additionally, even if our articling students do not aspire to pursue a litigation career,

we feel that it is an essential part of their training that they familiarize themselves with the judicial and procedural systems. As such, our articling students will be called upon to draft procedures, plead basic motions and conduct examinations.

We strive to recruit students with a desire to shine and we provide them with the necessary support. Our law students and articling students can easily approach our attorneys in order to obtain assistance and discuss issues, and each is assigned a mentoring attorney. Our mentoring system provides the flexible support structure that is necessary to assist our law students and articling students to discover and develop their strengths and interests. They receive both training and practical experience in all our areas of expertise.

## Focused mission

Our principal mission is straightforward and simple – to meet the specific needs of each client by providing informed and timely legal advice coupled with expert business judgement. We are animated by an entrepreneurial spirit that favours creative, energetic and innovative results. Our focus is on problem solving and responding to all our clients' legal and business needs.

## Working conditions

As in all large firms, long working sessions will occur from time to time, but they are not the rule. The intensity displayed at work, and the quality of the work performed, are far more important than the number of hours spent at the office. Our objective is not to maximize the hours worked by our students and articling students, but rather to train our future lawyers who can in turn provide quality professional services and contribute to the excellent reputation of our firm. Bar school tuition fees are paid by the firm and the remuneration offered to our law students and articling students is competitive. Moreover, articling students and their immediate family benefit from group insurance coverage.

## Firm culture

While we are extremely serious about our work and how we go about executing it, egos are best left at the door. We favour team spirit and cooperation between colleagues and we discourage internal competition. Our collaborative approach represents the foundation of our culture.

## Our student recruitment history

We only recruit the number of students that we believe we will eventually be able to hire back as attorneys, and consequently our recruitment process is very selective. We have an exceptional hire back rate and we intend to keep our excellent track record. We are extremely proud of the fact that a significant number of our attorneys began their careers with us as articling students.

## We offer our students

- > An enthusiastic and dynamic work environment
- > First-rate practical experience
- > A highly collaborative work approach
- > Participation as a valued member of our team
- > Exposure to a diversity of practice areas within the firm without the rigidity of a rotation system
- > An opportunity to discover individual strengths and interests and undertake responsibility
- > A favourable hire-back ratio
- > Competitive compensation and benefits

## Our Specialties

Two principal groups, each composed of various practice sectors have been created to provide our clients with the legal services that are necessary to meet all of their commercial and business needs including:

### Litigation

- > Construction Law
- > Environment Law and Natural Resources
- > Insurance Law
- > Labour Law
- > Bankruptcy, Insolvency and Restructuring
- > Civil and Commercial Litigation
- > Asset Recovery and Banking Litigation

Additionally, our in-house notaries provide various notarial services.

### Business Law

- > Commercial Law
- > Corporate Law and Services for businesses
- > Energy Law
- > Transport Law
- > Financing and Real Estate
- > Tax and Financial Planning
- > Franchising
- > Mergers and Acquisitions
- > Licensing and Technology
- > Intellectual Property
- > Securities

For more information, please contact:

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For an articling position, please submit your *curriculum vitae* and other pertinent documents to:

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